

NorthStar Bank Improves Performance in the Office

Customer Profile

NorthStar Bank of Texas provides financial services to the Dallas/Forth Worth Metroplex with over 200 employees and 10 locations

Industry

Finance/Banking

Challenges

Upgrading the existing malware solution was very process and resource intensive. The cost of upgrading was almost twice that of upgrading to Kaspersky.

Kaspersky Solution

Kaspersky®
Enterprise Space Security™

Results

- Significant cost reduction
- Greatly improved productivity – faster workstations and servers
- Less management overhead
- Better protection – improved detection rates

NorthStar Bank of Texas is one of the largest, locally owned and privately held banks in the Dallas and Fort Worth Metroplex focused on building financial relationships by providing quality financial products and unmatched personalized service. NorthStar Bank has 10 locations in the Denton County and Northeast Tarrant County area, guiding customers through their financial decisions.

The Security Challenge

With 10 locations and over 200 workstations, NorthStar Bank has its hands full providing adequate malware protection. The protection of the bank and customer data, as well as maintaining regulatory compliance, requires protection that is both reliable and cost effective. With a mix of Windows XP, Windows Server 2003 and some Linux, NorthStar needed a malware vendor that supported multiple platforms.

At a recent IT Trade Show, David Randolph, Technology Officer for NorthStar Bank, struck up a conversation with Mike Neil from HEIT, a Kaspersky Partner from Colorado. It was in this conversation David learned of Kaspersky Lab, their award-winning products, and a competitive upgrade promotion being offered. Lured by the cost savings benefits, David decided to test drive both Kaspersky Internet Security and Kaspersky Enterprise Space Security. The results were dramatic!

“The performance and overhead cost of Kaspersky was one-third less than our current vendor” says David, “and Kaspersky began catching viruses that our current vendor consistently missed.” Enhanced performance, coupled with improved protection, all for almost half of the price of the current vendor led to the decision to replace the existing vendor with Kaspersky Enterprise Space Security, protection for Workstations, File Servers and Mail Servers.

“With our previous vendor there was a 20 minute window during boot up where the computer was basically unusable due to malware scanning. That problem has gone away!”

*David Randolph
Technology Officer
NorthStar Bank of Texas*

The Solution

Based on the trial performed by NorthStar Bank on both the personal and Enterprise products, NorthStar made the decision to deploy Kaspersky across the enterprise.

According to David, “The rollout went well. It was much easier to upgrade to Kaspersky than to upgrade to the current vendors latest version. The management interface was very intuitive, including creating and rolling out policy. The console allowed us to handle machines in a group or individually, making our deployment quick and easy.”

NorthStar Bank immediately began to see real benefit from deploying Kaspersky in their environment. “Boot times are enormously better,” explained David, “and scanning speed increased as well. With our previous vendor there was a 20-minute window during boot up where the computer was basically unusable due to malware scanning. That problem has gone away. The management tool, Kaspersky Administration Kit, is easy to use and works really well.”

The Results: A New Standard in Security

Though first attracted to Kaspersky because of the cost savings over their current vendor, NorthStar Bank of Texas quickly realized significant benefits that enhanced the cost savings:

- Improved Protection
- Easy Installation
- Performance Enhancements

Improving the productivity of both employees and IT Staff, reducing the churn of malware firefighting by providing better protection and making the upgrade process easy and fast all significantly contributed to costs savings across the company and resulted in happy employees.